



Vice President, Commercial Operations

2bPrecise, LLC addresses the challenge of enabling clinical utilization of precision medicine by delivering actionable, interpreted, and patient-specific information in a readable and computable form within a provider's existing clinical workflow, truly facilitating decision-making at the point of care. The cloud-based precision-medicine platform harmonizes genomic and clinical information and brings precise, EHR-neutral, in-workflow interventions that work seamlessly within existing provider workflow.

[MedCity News](#)

[Physicians Practice](#)

[Healthcare IT News](#)

Learn about 2bPrecise and market readiness in the articles above, and explore www.2bPrecisehealth.com.

The primary purpose of this role is to provide overall business operations support to help drive initiatives critical to ongoing growth and improvement of business through defining, analyzing and monitoring key operational metrics.

Responsibilities:

- Execute cross-functional initiatives to align with stated strategic plan
- Oversee customer success and effective partnerships establishments
- Collaborate with senior leadership to define key strategic, operational and organizational improvements in business collaborations and customers implementations.
- Drive regular leadership meetings to deep dive into key strategic and operational questions to make operational decisions and contribute to the optimization of the business
- Collaborate on market and portfolio strategy with fact-based strategic business insight
- Collaborate across strategic partnerships and business development
- Provide one consistent internal view of the business leadership team (e.g., key operating and financial metrics, product roadmaps, etc.)
- Provide business analytic strength to help drive initiatives critical to ongoing growth
- Identify, maintain and present insightful periodic summaries of key financial and operational metrics for the executive team to drive timely decision making
- Use data driven analysis to structure problems and define clear program execution

Qualifications:

Academic and Professional Qualifications:

- BS degree in business or life science area; MBA a plus

Experience:

- 15+ years' experience of leading & motivating a diverse workforce, preferably in healthcare IT
- Record of achieving revenue and client service goals within budget
- Successful at leveraging technology and people to optimize efficiencies and service delivery

- Experience developing a culture of continuous process improvement
- Excellent internal and external customer service skills

Travel Requirements:

- Ability to travel domestically or internationally as required by business needs

Working Arrangements:

- **Work location is in Pittsburgh, PA**

Contact Time2bPrecise@2bPreciseHealth.com for more information!

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2bPrecise's policy is to provide equal employment opportunity and affirmative action in all of its employment practices without regard to race, color, religion, sex, national origin, ancestry, marital status, protected veteran status, age, individuals with disabilities, sexual orientation or gender identity or expression or any other legally protected category. Applicants for North American based positions with 2bPrecise must be legally authorized to work in the United States or Canada. Verification of employment eligibility will be required as a condition of hire.

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From a "VEVRAA Federal Contractor" We request Priority Referral of Protected Veterans